

Ai Infrastructure Investor Awards

Contents

- Introduction
 - When and Where
 - Categories
 - Criteria
 - Entry Details
 - Entry Form
 - Contact Details
-

Introduction

The **Africa investor Projects Summit** 2008 will bring together decision makers from Africa's institutional investment community to engage with infrastructure project sponsors, financiers, arrangers and developers to discuss current opportunities. The winners of the inaugural **2008 Africa Infrastructure Awards** will be announced at a gala ceremony the evening of the first day of the Projects Summit.

The target audience will include senior representatives from: Africa's leading infrastructure companies, Project Developers, Sponsors, Investment Banks, Investment/Asset Management Firms, Municipalities, Infrastructure Funds, Institutional Investors, privatisation and investment promotion agencies, legal advisers, regulators & government agencies.

When and Where

The Awards will be held alongside the **2008 Ai Project Summit** in **October**, in Johannesburg, South Africa.

Categories

- Developer of the year
- Power deal of the year
- Transport deal of the year
- ICT/Telecoms deal of the year
- Water deal of the year
- Social Infrastructure deal of the year
- Oil & Gas deal of the year
- PPP Champion of the year
- Infrastructure fund of the year
- Infrastructure regulator of the year
- Sponsor of the year
- Bank arranger of the year
- Legal adviser of the year
- Adviser of the year

Criteria

General Entry Criteria (applicable to all categories)

There are specific criteria for each category. However, entrants should also note the general criteria and where applicable include how these relate to their activities.

- Investment in people and human development
- Capacity building and knowledge transfer
- Job creation
- Environmental preservation
- Good corporate citizenship
- Sustainable community development
- Innovation
- Intra African trade and regional economic development
- Public private partnerships
- Communications and promotion of activities

Category Specific Criteria

Separate criteria are set out each of each category. Details of the criteria are given below along with suggestions on the companies who may enter each of the categories.

1. Developer of the year

Who should enter?

This category is open to infrastructure project developers, including contracting and consulting engineers working as developers or in joint ventures or partnerships with developers.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been developed before it is submitted for entry rather than a project under development.

Criteria

Judges will look not only look at the technical aspect and structuring of the project but also at how an project has been delivered in terms of:

- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration
- Particular challenges and obstacles overcome

2. Power deal of the year

Who should enter?

This category is open to anyone involved in the provision of power infrastructure, including project sponsors, developers, banks and providers of finance, law firms instrumental in setting up power deals. Parties' may submit joint submissions.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have reached financial closed before it is submitted for entry rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

3. Transport deal of the year

Who should enter?

This category is open to anyone involved in the provision of transport infrastructure, including banks and providers of finance, law firms instrumental in setting up deals.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been closed rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Technical innovation
- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

4. ICT/Telecoms deal of the year

Who should enter?

This category is open to anyone involved in the provision of ICT infrastructure, including banks and providers of finance, law firms instrumental in setting ICT deals.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been closed and exited before it is submitted for entry rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

5. Water deal of the year

Who should enter?

This category is open to anyone involved in the provision of water infrastructure, including banks and providers of finance, law firms instrumental in setting up water.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been closed and exited before it is submitted for entry rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Environmental and Financial innovation
- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

6. Social Infrastructure deal of the year

Who should enter?

This category is open to anyone involved in the provision of Social infrastructure especially development finance institutions, banks and providers of finance and advisers and law firms instrumental in setting such deals up deals.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been closed rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- PPP innovation
- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

7. Oil & Gas deal of the year

Who should enter?

This category is open to anyone involved in the provision of Oil and Gas infrastructure, including banks and providers of finance, law firms instrumental in setting such deals.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been closed rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

8. PPP Champion of the year

Who should enter?

This category is open to anyone involved in the improving the environment for PPP's in Africa. This category is open to both the public and private sector for endeavors between August 2007 and 30 August 2008.

Criteria

- The nominee should have played a role and actively supported the positive advancement of viable PPP policies or projects
- Evidence the role PPP's can play as a development tool and demonstrate a commitment to sustained investment in the continent and promotion of local employment and development
- How their initiatives have raised the profile of African infrastructure opportunities to international partners.

9. Infrastructure fund of the year

Who should enter?

This category is open to infrastructure funds and Investment Managers.

This category will assess the performance of the Fund between 30 August 2007 and 30 August 2008.

Criteria

Judges will be looking for evidence of:

- Quality of portfolio and number of transactions
- Value of African assets under management at beginning and end of the agreed period (or nearest dates to it that they can provide).
- Assets allocation by country and by sector.
- Performance of the Fund over the last 12 months.
- Type of fund (e.g. equity long only, equity and bonds etc.)
- Type of investors (retail, institutional or both)

10. Infrastructure regulator of the year

Who should enter?

This award is open to both public and private sector organisations that have been instrumental in improving the regulatory environment and creating favourable conditions for infrastructure investment in Africa.

Criteria

Judges will be looking for evidence of:

- Inclusion of measures to adopt PPP regulation in poverty reduction and economic growth policies
- Commitment to building capacity within a government or business community to promote and implement an improved infrastructure investment climate
- Degree to which there has been activity – internally or externally – to raise awareness of the importance of infrastructure as a job creation platform
- Promotion of private sector views in the development of policy and a dialogue between government and business
- Examples of how policies have been implemented and the measures of success which have been seen

11. Sponsor of the year

Who should enter?

This category is open to project sponsors and professionals involved in setting up deals.

The initiatives submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deals entered should have been closed rather than a deal which is in progress.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- The use of local resources – human and capital
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

12. Bank arranger of the year

Who should enter?

This category is open to financial institutions involved in the arranging and provision of finance to infrastructure projects.

The programme submitted for this award should have been completed between 30 August 2007 and 30 August 2008. The deal entered should have been closed.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- New sources of capital brought into the deal (especially Pension Funds and capital markets)
- The use of local resources – human and capital
- Facilitation of local currency transactions
- Efforts to support the sustainable growth of local markets
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

13. Legal adviser of the year

Who should enter?

This category is open to law firms, in-house counsel and lawyers involved in advising on infrastructure projects and setting up deals.

The programme submitted for this award should be between 30 August 2007 and 30 August 2008.

Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Risk allocation and mitigation
- Financial innovation
- The use of local resources – human and capital
- Efforts to support the sustainable growth of local markets
- Positive impact on the local community both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development environmental concerns
- Promotion of regional integration

14. Adviser of the year

Who should enter?

This category is open to banks, investment banks, development banks, providers of finance, law firms or other bodies involved in arranging and facilitating deals and transactions.

Criteria

Judges will be looking for evidence of:

- Support for the development of Africa's infrastructure markets
- Facilitation of local currency transactions
- Financial and technical innovation
- Efforts to support the sustainable growth of local markets
- Adoption of global best practices in Africa.

Entry Details

1. You are welcome to enter as many categories as you wish. Please provide a separate entry for each category.
2. Entries for the Power deal of the year, Transport deal of the year, ICT/Telecoms deal of the year Water deal of the year, Social Infrastructure deal of the year must be from the 2007 / 2008 period.
3. All entries from any company, organisation or individual, whether African or international are welcome provided you have met with the criteria for each category above.
4. Entry is a simple 500 words nomination outlining how you meet the awards criteria given below. There are general criteria and separate criteria specific to each category. Please read the criteria carefully before making your submission and ensure that you relate these criteria to your entry. Based on feedback from judges and assessors nominations over the word count will not be accepted.
5. You may also submit supporting materials along with your 500 words submission.
6. Africa investor understands that some information contained in your submission may be commercially sensitive. Summaries of winning entries will be published in Africa investor, however, you will be given the option to omit any commercially sensitive information.
7. Ai Infrastructure Investment Awards is unable to return submissions.

Instructions

Please fill out the form below.

Submit a 500-word submission on your project or business. This submission will be judged by the panel against the criteria laid out above for the relevant category.

Send, fax or email both items to Odeta Konomi using the contact details provided on the form.

africainvestor

Entry Form

Entry Category	
Project title (where applicable)	
Name	
Position	
Organisation	
Address	
Postcode	
Telephone	
Fax	
E-mail Address	
Please send me further details of the awards winner	Please tick as appropriate -Yes -No
I have attached a submission and supporting details	Please tick as appropriate -500 word submission -Supporting materials

Please ensure that your submission and any other materials are clearly marked with your organisation name and contact details.

Please ensure that your organisation name is spelt as you would like it to appear on your Award, should you win.

Closing date:

Friday 05th September 2008 (no exceptions)



Contact Details

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